



Nikkei Report
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Fujitsu To Sell NetSuite Business Management Software As Service

TOKYO (Nikkei)--Fujitsu Ltd. (6702) and subsidiary Fujitsu Business Systems Ltd. said Wednesday that they will offer Japanese businesses on-demand enterprise resource planning software developed by NetSuite Inc.

As with other SaaS (software as a service) offerings, this software will be accessed over the Internet. Fujitsu and Fujitsu Business Systems are targeting sales to 500 companies over the next three years. The software will enable them to strengthen their services for small and midsize businesses.

The two Fujitsu firms' partnership with NetSuite will cover a broad range of activities, including installation consulting and customer support.

California-based NetSuite is active in SaaS, and its software is used by about 100 companies in Japan and 6,600 worldwide. The firm had sales of 152.5 million dollars in 2008.