



Application Focus

Product Coverage (Oct 27, 2009)

NetSuite Invites Core Business Processes to the Cloud

NetSuite is giving organizations the opportunity to move their core business processes to the cloud through NetSuite OneWorld for Oracle E-Business Suite and NetSuite OneWorld for SAP.

"In the current economy, cloud computing provides a timely solution to gain efficiencies that heavy-footprint, on-premise software like SAP and Oracle can't deliver," says Mini Peiris, NetSuite's VP of product marketing.

Organizations are often running SAP or Oracle at the corporate level but have a hodgepodge of homegrown and non-standard systems across their international operations, subsidiaries, and divisions, she adds. "Standardizing on SAP or Oracle across the enterprise is unrealistic because it is simply too slow and expensive for them to implement and maintain."

NetSuite OneWorld for Oracle E-Business Suite lets businesses choose a full-cloud business suite across ERP, CRM, and E-commerce that integrates with their Oracle E-Business Suite deployment. It does so through the SuiteCloud Connect for Oracle integration, which is based on technology such as Web Services, JavaScript, and NetSuite's firewall-friendly ODBC link.

"For example, using SuiteCloud Connect for Oracle, a user could roll up general ledger, order, and revenue information from NetSuite to Oracle E-Business Suite for aggregate financial reporting purposes and a faster financial close," Peiris explains.

SAP has announced that it will end maintenance for SAP R/3 4.6 in March 2010. NetSuite OneWorld for SAP offers SAP users an alternative to the complexity and cost of upgrading their SAP implementations. Similar to SuiteCloud Connect for Oracle, SuiteCloud Connect for SAP lets users roll up data from the divisional level to the corporate SAP system.

"SuiteCloud Connect for SAP synchronizes financial data between the divisional and parent organizations, including transaction and revenue data, AP, AR, budgeting, and much more, and provides complete visibility into everything your customers are doing," Peiris says.

Pricing for either application starts at \$99 per user per month, with a base fee of \$2,500 per month.

For more information, go to: www.netsuite.com