

Telecomworldwire

5 August 2009

NetSuite Announces Partnership With Fujitsu

NetSuite Inc (NYSE:N) has partnered with business solutions provider Fujitsu Limited (TSE:6702) and Fujitsu Business Systems Ltd (FJB) to distribute, resell and support NetSuite in Japan, the supplier of cloud computing business software suites said on Tuesday.

The financial terms of the partnership were not disclosed.

According to the company, NetSuite Release J is Japan's first fully-localised, Software as a Service (SaaS) business management suite available to Japanese businesses to date. It provides support for Japanese accounting requirements, including Tegata (promissory note) payments, J-GAAP compliant financial statements and Consumption Tax configuration capabilities.

The companies have designed a comprehensive strategy to expand the reach of NetSuite Release J. The plan calls for 500 new customers within three years.

The partnership provides Fujitsu a cloud-based Enterprise Resource Planning (ERP) offering for small to mid-sized enterprises. Fujitsu's internal experts will specialise in promoting NetSuite to mid-market manufacturing companies, while FJB and its external partners focus on targeting SMEs in the industry-specific verticals.