

Wireless News
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Iron Mountain Digital Implementing NetSuite OneWorld

NetSuite, a vendor of on-demand, integrated business management software suites for mid-size enterprises and divisions of large companies, announced that Iron Mountain Digital, a supplier of enterprise Storage-as-a-Service solutions for backup and archiving, has implemented NetSuite OneWorld to manage its billing operations.

Iron Mountain Digital consolidated multiple disparate billing software systems into one unified billing system within NetSuite OneWorld. With NetSuite OneWorld, Iron Mountain Digital now can operate with a single real-time view of its billing operations and can interact consistently with customers of its data protection and archival services around the world - all without sacrificing the range of different subscription and per-usage billing software models attached to its services.

"Moving from multiple fragmented systems to one system has transformed our ability to manage our billing system," said John Clancy, president of Iron Mountain Digital, the technology arm of Iron Mountain Incorporated. "NetSuite OneWorld has made it easier for our digital business to interact with customers of our data protection and archiving services for billing and invoicing matters."

"The Iron Mountain Digital deployment is a great example of the power of NetSuite OneWorld to quickly turn a series of separate billing software applications into a single, unified billing system," said Zach Nelson, CEO, NetSuite. "It also shows the power of NetSuite OneWorld to help fast-moving business units of large companies to find a financial software system designed for their business, but able to work within the context of legacy headquarters' ERP systems."

Iron Mountain Digital worked closely with NetSuite's professional services to ensure that the billing activities of all of its production systems were properly consolidated, ensuring single-invoice simplicity for its customers. NetSuite's professional services team has also leveraged the NetSuite Business Operating System (NS-BOS) platform to enable deep customization to meet the sophisticated ERP needs of complex billing and integration with corporate financial software system.