



AI capabilities that help you plan, budget, and forecast faster and with more confidence

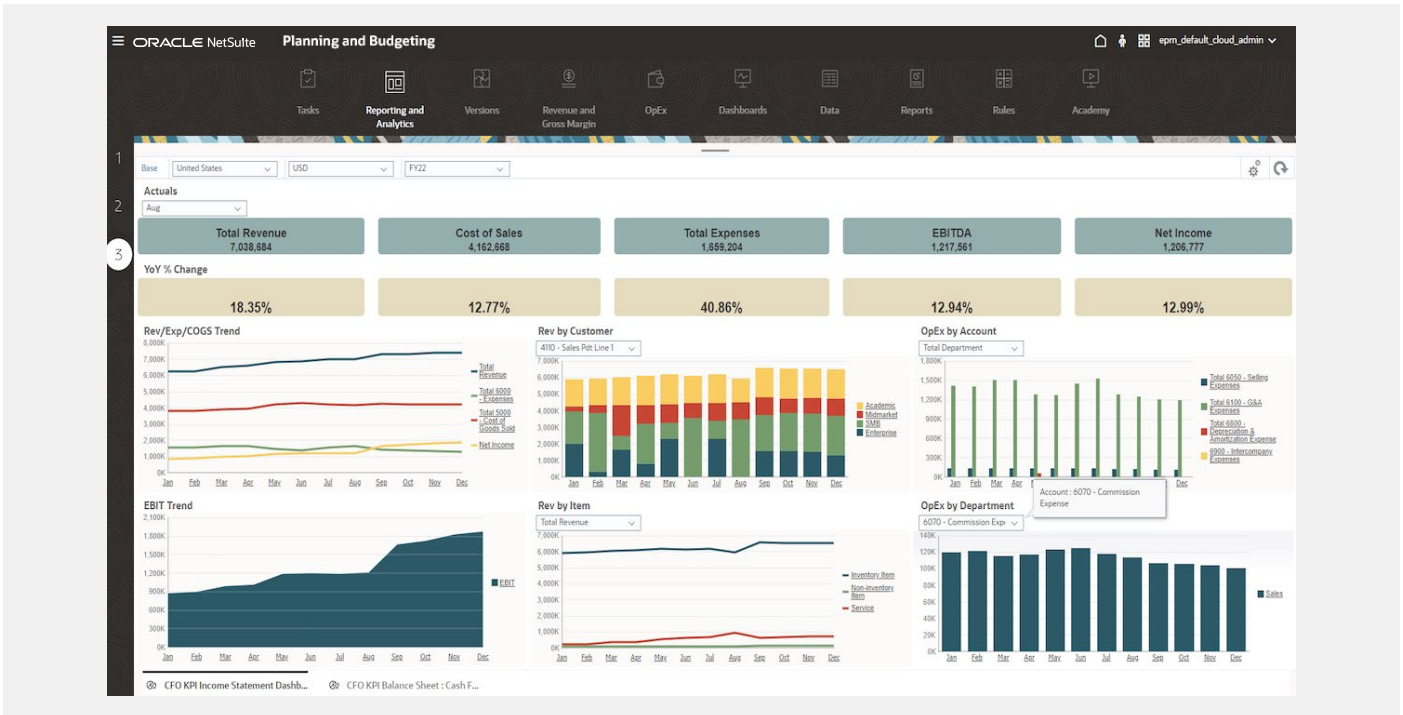
## NetSuite Planning and Budgeting



Relying on spreadsheets for planning and budgeting often results in limited collaboration, inefficiencies, and have a high risk of errors. NetSuite Planning and Budgeting streamlines and automates company-wide and departmental planning and budgeting processes, leverages your financial and operational data from NetSuite and other sources. With AI modeling capabilities, approval workflows, and comprehensive reporting, this collaborative and scalable solution reduces budget and forecast cycles, eliminates calculation errors, and produces linked financial statements. By automating time-consuming tasks like data entry, formula maintenance, and reporting, finance teams can focus more on strategic financial analysis that drives meaningful business outcomes. AI-generated commentary and narratives offer deeper insights, empowering your finance team to make informed decisions that positively impact your company's financial health.

### Key Benefits

- **Reduce planning cycle times.** Templates and workflows make it simple to collect inputs and assumptions.
- **Improve forecast accuracy.** Regularly compare and analyse actual versus projected results to run multiple what if scenarios and refine forecasts.
- **Align the organisation.** Increase collaboration with business stakeholders and drive better decision-making.
- **Gain control and visibility.** Everyone is entering data consistently and using the same processes, so all changes are tracked.



## Workforce Planning

Simplify workforce planning and related efforts, such as headcount, salary, and compensation planning, by aligning the needs and priorities of your organisation with those of the workforce to ensure organisational objectives are met. This module provides precise cost calculations for each employee, streamlining the entire process.

## Demand Forecasting

Plan at the customer level, location level, and any level within the item hierarchy such as SKU, items, product lines, and more. That data is automatically available in NetSuite, and can be used to create a demand plan and generate purchase orders. Demand forecasting helps your organisation make smarter buying and stocking decisions.

## Scenario Modeling

Perform scenario modeling and multidimensional planning with any number of dimensions, such as location, product, customer, expense, and more. Model complex calculations including projected revenue, capital expenditures, headcount costs, and cash flow without the risk of formula errors. Users can create as many different budget or forecast versions as they need.

## Revenue Planning

Align revenue forecasts and sales plans with corporate objectives. Create driver-based revenue and sales forecasts for all business units in collaboration with finance, sales, and service teams. Then, continuously monitor actual performance against objectives and track the resulting impact on cash flows and balance sheets.

# NetSuite Planning and Budgeting enables organisations to accelerate budgeting and forecasting processes with market-leading predictive features, reporting, and scenario modeling capabilities, all in one collaborative, scalable solution.

## OpEx Planning

Enable flexible driver-based planning to connect your operational assumptions to financial outcomes. Support a hierarchical planning process that encompasses both corporate finance and lines of business.

## AI-Powered Predictive Planning

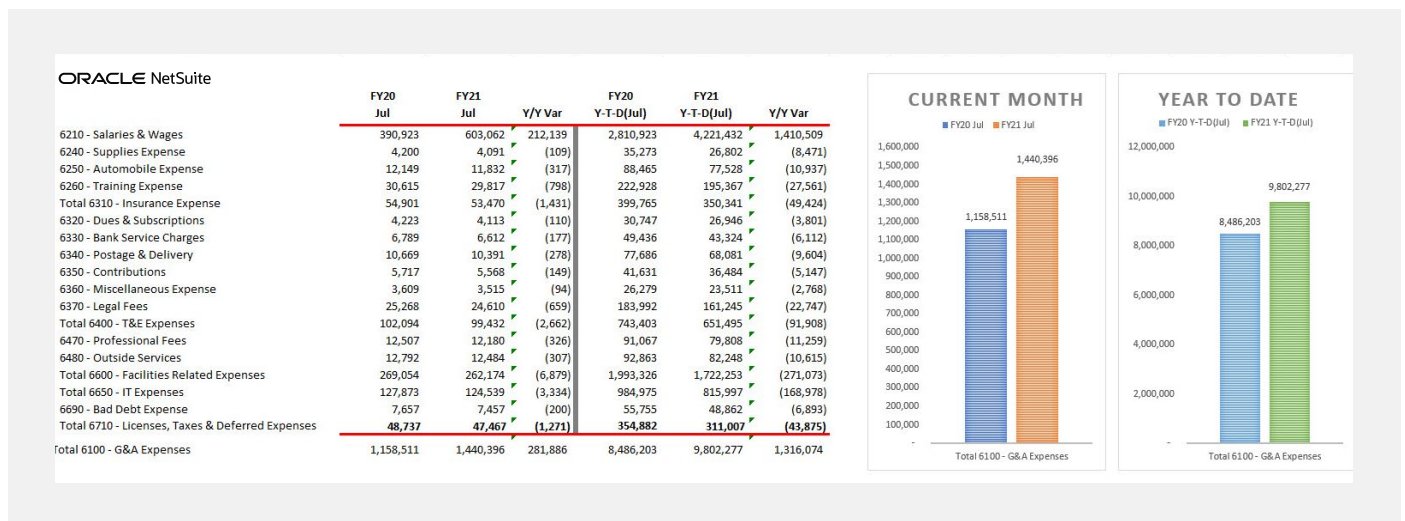
Leveraging embedded artificial intelligence (AI), Intelligent Performance Management (IPM) automates data analysis to improve and accelerate decision-making. Prediction algorithms continually monitor and analyse plans, forecasts, and variances to uncover and highlight any trends, anomalies, biases—as well as hidden correlations—allowing large amounts of data to be quickly analysed.

## Prebuilt Data Integration

Prebuilt data synchronisation with NetSuite ERP ensures data accuracy and accessibility. Up-to-date financial and operational data, account structures, and dimensions are automatically reflected in your plans, budgets, and forecasts.

## Smart View

Smart View enables the integration of NetSuite Planning and Budgeting with Microsoft Office and Google Sheets tools, such as Outlook, Excel, Word, and PowerPoint. Users can add what-if analyses in Excel for customers, items, or expenses categories on the fly and create data grids incorporating Excel formulas and formats.



To find out more, contact NetSuite on [Hello-Netsuite\\_GB@oracle.com](mailto>Hello-Netsuite_GB@oracle.com)

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